

**TENNESSEE BOARD OF REGENTS  
REQUEST FOR PROPOSAL (RFP) 18-0012  
COMPREHENSIVE WEB-BASED LEARNING MANAGEMENT SYSTEM  
QUESTIONS AND RESPONSES  
DATE: 12/08/2017**

**Proposer Questions:**

Question #1: Can companies from outside the USA such as India or Canada apply for this RFP?

Response: It is preferred that the solution/work be within the U.S.; however, if Proposer has employees located outside the U.S., they may be utilized with the understanding that the Successful Proposer must attend as many on-site meetings/conference calls as requested by the Institution. Additionally, the Institution will not be responsible for out-of-country phone/travel expenses.

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Question #2: Would a company from outside the USA need to come to the USA for meetings?

Response: Yes

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Question #3: Can task's related to the RFP be performed from outside the USA?

Response: See response to Question 1.

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Question #4: Can we submit the proposals via email?

Response: Please review the Section 3 of the RFP for submittal requirements.

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Question #5: Can TBR clarify that only Curriculum is to be quoted and not WorkKeys testing?

Response: Only curriculum that would prepare students to take the WorkKeys Assessments.

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Question #6: Can TBR expand on or provide examples of what is meant by "Professional Development Opportunities" and "Project Management Process/Team"?

Response: Professional Development - Availability and description of initial and on-going training and best practices sharing for implementation of the solution. Project Management Process/Team- What is the vendors' implementation process/staff support for a large scale implementation such as this one? How will the vendor provide support for the deployment/implementation of the online curriculum solution and continued customer support for users/administrators?

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